

CELEBRATING



YEARS

WHITING REFINERY
FEDERAL CREDIT UNION

1935 - 2010

ANNUAL MEETING

March 15, 2010

DYNASTY BANQUET HALL

HISTORICAL FACTS ABOUT YOUR CREDIT UNION

- The Whiting Refinery Federal Credit Union (WRFCU) was officially organized on April 11, 1935.
- Six individuals put up \$5.00 each to fund the creation of the WRFCU.
- By the end of May, 1935 the WRFCU had 173 members and had granted 6 loans totaling a whopping \$200.
- The WRFCU is a Select Employee Group Credit Union, in contrast to a Community Chartered Credit Union membership base.
- The first Credit Union office was located in a building at 1738 119th Street in Whiting. This building was sold in February, 1961 for \$12,500.
- On Monday, January 25, 1960 the WRFCU moved into its new and current facility at 1339 -119th Street. This facility was constructed at the cost of \$66,265.36 (so how's that for detailed accounting)!
- There have only been four Presidents of the WRFCU in its 75 years of operation:
 - o Leo M. Myers (1935 - 1977)
 - o Steve P. Zambo (1977 - 2005)
 - o John Lomax (2005 - 2008)
 - o George Toth (2008 - 2010)
- The WRFCU is the 7th oldest Federally chartered credit union in the State of Indiana out of 187 credit unions.
- The position of WRFCU Manager was created in February, 1972, and only two individuals have held that post since then. Julie Kevek was the initial Manager for 13 years (1972 to 1985). On February 1, 1985 Carol Graziani replaced Julie, and Carol has been keeping the WRFCU in tip-top shape for the past 25 years!
- The WRFCU today has assets of slightly over \$45 million, has almost 3,300 members and has more that \$14 million in outstanding loans to members.
- The WRFCU today has a nine-member Board of Directors, a three-member Supervisory Committee, and a four-employee office staff.
- The WRFCU has been, is now, and will continue to be successful because of you as a member. Thanks!

WHITING REFINERY FEDERAL CREDIT UNION BOARD OF DIRECTORS 1984 - 2009

During the past quarter century, a number of dedicated individuals stepped forward to serve as Board Members. Let us not forget them and their dedicated service. They are:

Joseph F. Beach

Janet M. Brezene*

Bryan Ciers

Robert O. Grim

Marie Harmon

Daniel J. Joines

Gerald C. Kalmas

David L. Kirchhoff*

Angeline M. Krawczyk

Paul D. Krueger

Karen Krull

John J. Lomax*

Ruth E. Magurany

Robert A. Markovich*

Theresa Misner*

Phillip L. Muvich

William J. Obermiller

Joseph R. O'Brien, Jr.

Dorothy M. Person

Edward V. Perz

Wayne E. Roach

Paula Rogers*

John A. Slade

Herbert W. Smith

Cathryn M. Stachura*

Edward J. Strbjak*

George J. Toth*

Duke J. Uhrin

Robert C. Wagner

Steve P. Zambo

** Current Board Member*

THE FIRST FINANCIAL STATEMENT OF THE CREDIT UNION MAY 1935

FARM CREDIT ADMINISTRATION
Form CU-109

White. Refy.
FEDERAL CREDIT UNION

FINANCIAL and STATISTICAL REPORT

For Month of *May* 19*35*

BALANCE SHEET

ASSETS	END OF THIS MONTH	SAME MONTH LAST YEAR	LIABILITIES	END OF THIS MONTH	SAME MONTH LAST YEAR
	Loans	200.00			Accounts Payable
Cash in Banks	118.79		Notes Payable		
Petty Cash Fund					
U. S. Bonds (Par \$)			Dividends Authorized		
Other Bonds (Par \$)					
Furniture and Fixtures (Net)			Shares	328.75	
			Reserve for Bad Loans		
			Undivided Profits		
			Profit and Loss	10.46	
TOTAL	318.79		TOTAL	318.79	

STATEMENT OF INCOME AND EXPENSE

EXPENSES	THIS MONTH	THIS YEAR TO DATE	INCOME	THIS MONTH	THIS YEAR TO DATE
	Interest Paid on Borrowed Money				Interest on Loans
Officers Salaries			Entrance Fees	43.25	
Other Salaries			Fines		
Stationery and Supplies	28.37		Interest on Bonds		
Rent, Heat and Light					
Advertising					
Communications					
Misc. General <i>Charter</i>	25.34		Other Income		
Trans. to Reserve for Bad Loans					
Balance (Profit)			Balance (Loss)	10.46	
TOTAL	53.71		TOTAL	53.71	

STATISTICAL REPORT

LOANS			SHARES AND MEMBERS	
	NO.	AMOUNT		
Made this Month	6	200.00	Paid in on Shares this Month	\$
Repaid this Month (Amt. Only)	xxx		Withdrawn on Shares this Month	\$
In Force at End of Month			Total Paid in on Shares Since Organization	\$ 328.75
Total Loaned Since Organization		200.00	Total Withdrawn on Shares Since Organization	\$ -
Loans Delinquent				
(A) One Month or Less			New Members this Month	No.
(B) One to Two Months			Total Members end of Month	No. 173
(C) Two Months or Over			Total Members Since Organization	No. 173
Charged off this Month				
Charged off Since Organization				

*U. S. Government obligations, direct and fully guaranteed.

Supervisory Committee

Claude H. Yates
Treasurer



OFFICE STAFF

Front Row: Carol A. Graziani, Manager
Julie Boyle, Clerk

Back Row: Minerva Yan, Clerk
Andrea M. Manson, Assistant Manager

WHITING REFINERY FEDERAL CREDIT UNION 2009 ANNUAL REPORT

BOARD OF DIRECTORS

Toth, George J. - President
Kirchhoff, David L. - 1st Vice-President
Lomax, John J. - 2nd Vice-President
Markovich, Robert A. - Treasurer
Stachura, Cathryn M. - Secretary
Brezene, Janet M.
Misner, Theresa
Rogers, Paula A.
Strbjak, Edward J.

LOAN OFFICERS

Manson, Andrea M.
Boyle, Julie F. - Alternate #1
Yan, Minerva - Alternate #2

MEMBERSHIP OFFICER

Graziani, Carol A.

SUPERVISORY COMMITTEE

Brezene, Janet - Chairperson
Chocholek, Thomas E.
Mateja, Susan

OFFICE STAFF

Graziani, Carol A. - Manager
Manson, Andrea M. - Asst. Mgr.
Boyle, Julie F. - Clerk/Cashier
Yan, Minerva - Clerk/Cashier

REPORT OF THE BOARD OF DIRECTORS

MARCH 2010

To The Membership:

Last year at this time I stood before you and stated "the year 2008 was truly the beginning of a change and a challenge to the economic world we all know and live in." How correct I was, as the year 2009 was indeed a whirlwind period of time, events and actions for our Credit Union. The state of your Credit Union was truly challenged in 2009. Our Board of Directors addressed never-before-encountered issues and situations. But when 2009 came to end, we were still here as a financially-sound Credit Union. Our assets grew beyond \$45 million. Our membership and cash reserves increased. Our savings, CD and loan rates remained competitive. And, most importantly as you will hear later from our Treasurer, we still had a positive net income of \$270,000 in a very economically-depressing 2009.

This success was all accomplished by your continued use of our credit union, the responsible management of your Board of Directors, and the office staff's efficient operation.

The following items were acted upon by your Board during 2009:

- CONDUCTED twelve regular and one special board meeting.
- CONTINUED First Mortgage Policies for owner-occupied dwellings. (Fixed and Adjustable Rate)
- CONTINUED reviewing reports of the Supervisory Committee, Federal Examiner and independent Examiner, all of which gave high approval of our financial and staff operation.
- CONTINUED a ladder-type investment policy for our surplus funds, keeping these investments short-term in light of the current interest rate and economic environment.
- CONTINUED reviewing and implementing policies, plans and strategies to guarantee the sustained financial strength of the credit union.
- CONTINUED offering 1-Year and 2-Year CD's with better than average yields.
- IMPLEMENTED a New/Used Car Loan Incentive Program, as well as a Membership Sign-Up Session during the Refinery's New Employee Orientation.
- IMPLEMENTED a Participation Loan Program (Taxi Medallion Loan Program) to increase our earnings, as well as loan to share ratio.
- APPROVED 5 loans totaling \$30,325 to be charge-off and turned over for collection.
- APPROVED participation in the MemberCONNECT Program offered by CUNA Mutual Group.
- APPOINTED a three-member Supervisory Committee to make audits required by the Federal Credit Union Act and NCUA Regulations.
- REVIEWED monthly and special operations reports from the Treasurer and Office Manager.
- RATIFIED the membership applications of 224 new members.
- DECLARED dividends at the rate of 1.50% APR (1.51% APY) for the first quarter of 2009, 1.25% APR (1.26% APY) for the second quarter, and 1.00% APR (1.00% APY) for the 3rd and 4th quarters of 2009.

Your Board of Directors is appreciative of the opportunity and privilege to serve you in 2009. The decisions they made in 2009 were challenging and tough, but always done with the best interest of the WRFCU foremost in their minds. We were most honored to carry the WRFCU into its 75th year of operation.

On behalf of the Board of Directors, I express our appreciation to the membership for your continued support, to the committees for their time and dedication, and to the office staff for their continuing friendly, helpful and efficient service.

For the Directors,



George J. Toth, President

WHITING REFINERY FEDERAL CREDIT UNION

1339 – 119TH Street Whiting, IN 46394

REPORT OF THE TREASURER 2009

ASSETS	\$45,093,539	UP	\$3,855,359	9.35%
TOTAL SHARES	\$20,322,735	UP	\$2,321,659	12.90%
TOTAL SHARE CERTIFICATES	\$13,884,075	UP	\$1,400,104	11.22%
TOTAL SHARE DRAFTS	\$325,405	DOWN	\$90,790	21.81%
TOTAL LOANS	\$5,056,000	DOWN	\$336,162	6.23%
TOTAL MORTGAGES	\$4,389,336	DOWN	\$1,581,844	26.49%
TOTAL MEDALLIONS LOANS	\$4,900,310	UP	\$4,900,310	100.00%
LOAN TO SHARE RATIO	41.54%	UP		4.77%
TOTAL INCOME	\$1,621,691	DOWN	\$251,217	13.41%
TOTAL EXPENSES	\$682,391	UP	\$284,317	71.42%
INCOME (Before Dividends)	\$939,300	DOWN	\$535,534	36.31%
ACCOUNTS	3,286	UP	70	2.18%

INCOME (Before Dividends) for 2009 was \$939,300.....\$669,097 was disbursed to member's accounts as **DIVIDENDS**, leaving a **NET INCOME** of \$270,203.

DIVIDENDS were paid at the rate of 1.50% APR/1.51% APY for the first quarter of 2009, 1.25% APR/1.26% APY for the second quarter, and 1.00% APR/1.00% APY for the 3rd and 4th quarters of 2009.

As of December 31, 2009, the Whiting Refinery Federal Credit Union was holding the following investments:

Member's United FCU	\$29,268,866
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As of December 31, 2009, delinquent loans amounted to 0.54% of total loans and mortgages outstanding vs. 1.69% for our peers. Below are comparative figures of amounts charged-off and turned over for collection during the past three years:

	2007	2008	2009
Total # Loans Charged-Off	4	6	5
Total \$ Loans Charged-Off	\$ 9,008	\$34,538	\$30,325
Total \$ Loans Outstanding	\$12,660,682	\$11,363,342	\$14,345,647
% Charged Off/Loans	0.07%	0.30%	0.21%

Respectfully submitted,

Robert A. Markovich

Robert A Markovich

Treasurer

COMPARATIVE STATEMENT OF INCOME AND EXPENSES

	<i>2007</i>	<i>2008</i>	<i>2009</i>
<i>OPERATING INCOME</i>			
Interest on Loans	\$722,334.49	\$685,434.26	\$749,791.71
Less: Interest Refund	-	-	-
Income from Investments	10.36	-	-
Income from Member's United FCU	1,186,724.73	1,179,280.66	943,654.08
Fees and Charges	5,036.37	5,240.36	7,107.00
Miscellaneous Operating Income	18,097.17	2,952.81	2,376.01
GAIN/LOSS on Investments			
Member's United	-	-	(282,633.89)
Non-Operating Inc./			
Loss NCUA Write-Down	-	-	201,396.17
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TOTAL OPERATING INCOME	\$1,932,203.12	\$1,872,908.09	\$1,621,691.08
<i>OPERATING EXPENSE</i>			
Compensation	\$139,804.07	\$145,139.86	\$151,823.27
Employee Benefits	44,427.17	45,077.58	47,802.40
Travel and Conference Expenses	6,003.42	3,448.70	2,667.34
Association Dues	8,930.74	9,157.16	9,227.48
Office Occupancy Expenses	22,063.35	23,205.51	16,618.91
Office Operating Expenses	82,673.85	88,314.81	92,200.92
Educational & Promotional Expenses	22,252.67	20,402.70	21,390.40
Loan Servicing Expenses	20,026.63	17,691.07	31,207.69
Professional and Outside Services	4,448.38	4,078.00	7,797.00
Provisions for Loan Losses	(971.18)	22,586.88	35,214.19
Members' Insurance	1,212.48	-	-
NCUSIF Write Down Expense	-	-	248,188.75
Federal Supervision &			
Examination Expenses	7,588.09	8,975.47	9,817.57
Cash Over and Short	125.00	(141.00)	0.25
Annual Meeting Expenses	2,440.00	2,409.00	3,849.75
Miscellaneous Operating Expense	4,269.24	7,728.15	4,584.74
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TOTAL OPERATING EXPENSE	\$365,293.91	\$398,073.89	\$682,390.66
INCOME (Loss) BEFORE DIVIDENDS	\$1,566,909.21	\$1,474,834.20	\$939,300.42
Dividends	(458,451.32)	(331,604.11)	(231,906.69)
Share Certificate Dividends	(506,507.05)	(629,670.74)	(437,190.69)
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NET INCOME (Loss)	\$601,950.84	\$513,559.35	\$270,203.04

WHITING REFINERY FEDERAL CREDIT UNION

COMPARATIVE STATEMENT OF CONDITION

ASSETS	2007	2008	2009
Outstanding Loans & Mortgages to Members	\$12,660,682.26	\$11,363,341.65	\$14,345,646.66
Less: Allowance for Loan Losses	(20,986.46)	(12,396.08)	(19,781.30)
Cash on Hand and in Bank	793,328.31	1,051,847.05	1,148,906.32
Member's United FCU	26,358,744.99	28,477,632.84	29,268,866.11
Accrued Income from Investments	149,137.46	36,058.04	23,255.04
Prepaid Insurance	6,373.05	5,787.77	6,311.99
Deferred Expenses	8,746.85	3,395.30	1,375.00
Land & Building	7,800.26	7,100.26	7,100.26
Furniture & Equipment	29,265.87	21,465.87	13,665.87
Accrued Interest on Loans	6,451.83	7,198.50	6,314.34
Share Insurance Fund	254,628.78	276,748.61	291,878.51
TOTAL ASSETS	\$40,254,173.20	\$41,238,179.81	\$45,093,538.80
LIABILITIES			
Accounts Payable	\$622.73	\$324.35	\$324.35
Notes Payable	-	-	-
Cashier's Checks & Money Orders	156,929.03	33,814.82	13,844.85
Dividends Payable	111,728.85	66,405.54	51,220.88
Taxes Payable	16,778.75	11,489.33	5,237.20
Certificate Dividends Payable	26,358.16	22,414.79	18,003.61
TOTAL LIABILITIES	\$312,417.52	\$134,448.83	\$88,630.89
EQUITY			
Member's Savings Account	\$17,539,784.57	\$18,001,075.56	\$20,322,735.37
Member's Share Drafts	288,475.26	416,194.64	325,404.72
Member's Share Certificates	12,424,565.40	12,483,970.98	13,884,074.98
Regular Reserve	826,155.87	826,155.87	826,155.87
Undivided Earnings	8,862,774.58	9,376,333.93	9,646,536.97
TOTAL EQUITY	\$39,941,755.68	\$41,103,730.98	\$45,004,907.91
TOTAL LIABILITIES & EQUITY	\$40,254,173.20	\$41,238,179.81	\$45,093,538.80
Number of Accounts	3,272	3,216	3,286
Number of Loans Made			
Since Organization	99,140	99,355	99,655
Amount Loaned Since Organization	\$176,329,061	\$178,866,358	\$187,661,684
Amount Charge-Off			
Since Organization	\$1,561,433	\$1,595,970	\$1,626,295
Recovered on Amount Charged-Off	\$507,234	\$510,595	\$513,091

2009 ANNUAL LOAN OFFICERS REPORT

2 Mortgages were granted in the amount of **\$488,200.00**

Consumer Loans Granted:

Open End/Signature	0	\$	0.00
Closed End/Signature	118		665,258.62
Educational.....	2		17,245.57
Collateral.....	20		187,224.03
Auto	86		1,490,313.08
TOTAL CONSUMER LOANS.....	226		\$2,360,041.30

Together the Mortgages and Consumer Loans totaled **\$2,848,241.30**

Respectfully Submitted,
Andrea Manson
Julie Boyle
Minerva Yan

LOAN OFFICERS